The Bachelor of Commerce (Honours) degree at UOIT will enhance your understanding of key business functions and current systems technologies, providing you with the strong employability skills and the foundations for excellence in managing business corporations. You will examine organizations from multiple perspectives, including how they are managed and the changing environments in which they operate. You will also explore national and international contexts of business, along with relevant issues facing managers in business, labour and the public sector. Majors and minors are available in: Accounting, Finance, Marketing and Organizational and Human Resources Management. For more information about the Commerce program, please visit the Faculty of Business and IT website at businessandit.uoit.ca/undergraduate/bachelor-of-commerce/index.php

**WHAT SKILLS WILL I DEVELOP IN THE COMMERCE PROGRAM?**

A degree in Commerce will allow you to develop a number of skills with application in a variety of work contexts. Some of the skills you will acquire and/or develop in the Commerce program include:

<table>
<thead>
<tr>
<th>Skill</th>
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<tr>
<td>Oral and Written Communication</td>
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<tr>
<td>Research Skills</td>
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<tr>
<td>Analytical and Critical Thinking</td>
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<tr>
<td>Leadership</td>
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<tr>
<td>Entrepreneurial Skills</td>
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<tr>
<td>Problem-Solving</td>
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<tr>
<td>Planning and Organization</td>
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<tr>
<td>Teamwork</td>
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<td>Persuasion/Negotiation</td>
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<td>Statistical/Data Management Skills</td>
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**EMPLOYERS HIRE PEOPLE NOT DEGREES!**

Think beyond your program when choosing a career. To find the right career, you will need to take into account your interests, skills, work preferences and values. The list below is meant to give you some ideas, but it is not exhaustive. Don’t limit yourself!

**WHAT CAN I DO WITH A DEGREE IN COMMERCE?**

A Commerce degree opens up possibilities for careers such as:

- Account Manager
- Actuary
- Advertising Account Executive
- Appraiser
- Auditor
- Bank Manager
- Business Systems Analyst
- Certified General Accountant
- Communications Specialist
- Corporate/Commercial Lawyer
- Corporate Trainer
- Credit Counsellor
- Economic Development Officer
- Economist
- Fundraiser
- Insurance Underwriter
- Logistics Specialist
- Management Consultant
- Market Research Analyst
- Marketing Specialist
- Purchaser
- Research Analyst (Financial)
- Sports Marketer
- Venture Capitalist
- Trader
- Bank Manager
- Economist
- Purchaser
- Research Analyst (Financial)
- Sports Marketer
- Venture Capitalist
- Trader

*Please note that many of the occupations listed above may require further education, certifications or work experience in conjunction with your degree.

**WHERE HAVE PREVIOUS UOIT BUSINESS AND IT GRADS WORKED?**

- Acuity Funds Ltd.
- Applied Systems Canada
- ARC Productions
- Assante Capital Management Ltd.
- Aviva Canada
- BDO Canada
- Cancer Care Ontario
- City of Toronto
- Correctional Services Canada
- Deloitte
- Durham Region
- General Motors
- GO Transit
- GoodLife Fitness
- Grubb & Ellis Management Services, Inc.
- Health Canada
- Hyundai Canada
- Loblaw Companies
- Ontario Lottery and Gaming Commission
- Oshawa Centre
HOW CAN I GET SOME PRACTICAL EXPERIENCE?

A degree on its own is generally not enough to land you your dream job. Practical experience is critical, not only to give you the qualifications you need to be competitive, but also to help you better understand your own interests, skills, personality and work values so that you can be confident that your next career step is the right fit for you.

There are a number of ways for you to get some real-world experience and information about potential careers related to Commerce. These include:

**Experiential Learning** - All Commerce students complete a Capstone project in their fourth year which allows them to apply their academic skills to a real-world business project. Eligible third-year students may also apply for an internship placement to get hands-on work experience, connect with potential employers and clarify their career goals.

**Volunteering** - If you have little or no work experience, unpaid work experiences are a great way to get your foot in the door, allowing you to develop your skills through hands-on experience, learn more about your interests and make valuable contacts to add to your network for potential paid work opportunities down the road. For more information, find the volunteering resource at [uoit.ca/careertools](http://uoit.ca/careertools).

**Informational Interviews** - Informational interviews allow you to get the inside scoop on potential career paths from individuals working in the field. For information on how to set up and conduct informational interviews, find the Informational Interview resource at [uoit.ca/careertools](http://uoit.ca/careertools).

**Get Involved** - The Faculty of Business and IT has several clubs and organizations dedicated to, among other things, organizing experiential learning and professional opportunities for their members. For more information, visit [businessandit.uoit.ca/about/student-clubs.php](http://businessandit.uoit.ca/about/student-clubs.php). See also [your-sa.ca](http://your-sa.ca) for information about other clubs offered by the Student Association. Check out [uoit.ca/getinvolved](http://uoit.ca/getinvolved) for information about the Student Involvement Record.

WHERE CAN I FIND MORE INFORMATION?

**Student Portal** – There are a number of career resources on the Student Portal to get you started in your career research process, including links to job leads and information about further education. For more information, visit: [uoit.ca/careercentre](http://uoit.ca/careercentre)

**Career Counselling** – Email [careercentre@uoit.ca](mailto:careercentre@uoit.ca) to book a career counselling appointment if you would like to discuss your career development, including issues such as: career indecision; identifying your skills, interests, work values and personality style as it relates to the workplace; feeling overwhelmed, anxious or confused about the career planning or decision-making process; and overcoming barriers to career development.

**Academic Advising** – Email [FBITadvising@uoit.ca](mailto:FBITadvising@uoit.ca) to set up an appointment to discuss questions related to your academic path within the Faculty of Business and Information Technology.

CONTACT INFORMATION

FOR MORE INFORMATION OR TO BOOK A CAREER COUNSELLING APPOINTMENT:

Call: 905.721.8668 ext. 3824
Email: careercentre@uoit.ca
Website: uoit.ca/careercentre